

Silver Audition 

# HEAR BETTER, LIVE FULLY.

Your guide to rediscovering the joy of hearing.

OCTOBER 2025

# Welcome Home to Better Hearing

A Message From Our C.E.O.



***“My greatest joy is seeing someone reconnect with the world around them.”***

“

If you’re reading this, perhaps the world has started to feel a little too quiet. The edges of conversations have gone soft, and the laughter of loved ones seems distant. I want you to know: I understand.

I founded Silver Audition in 2013 not just to sell hearing aids, but to reconnect people with their lives. As an engineer, my passion has always been using technology to solve human challenges. And what is more fundamentally human than our need to share, to connect, and to feel included?

**Our promise to you is simple:** We will listen with empathy, we will offer you the world’s leading technology at a fair and honest price, and we will be your trusted partner at every step. This guide is the first step on that journey.

I truly look forward to helping you rediscover the beautiful sounds of your life.

**Silvana Filoso**

A stylized, handwritten signature in white ink that reads "Silvana Filoso". The signature is fluid and elegant, with the first letters of the first and last names being capitalized and prominent.

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# Life is too rich to miss the details.



Do you often ask people to repeat themselves?



Do you find it difficult to follow conversations in groups?



Do you turn the TV volume up higher than others prefer?



Do you struggle to hear in noisy restaurants?



Do you sometimes feel left out, especially in a crowd?





## Your World is Waiting to be Heard.

If you found yourself nodding along on the previous page, we want you to know one thing: it doesn't have to be that way.

A new generation of hearing technology now makes it possible to rediscover the sounds you've been missing. It's intelligent enough to adapt to any environment, and so discreet that you might even forget it's there.

This isn't just about turning up the volume. It's about rejoining the conversation, feeling the energy of a room, and living a life without compromise. It's about clarity, confidence, and connection.



# 83%

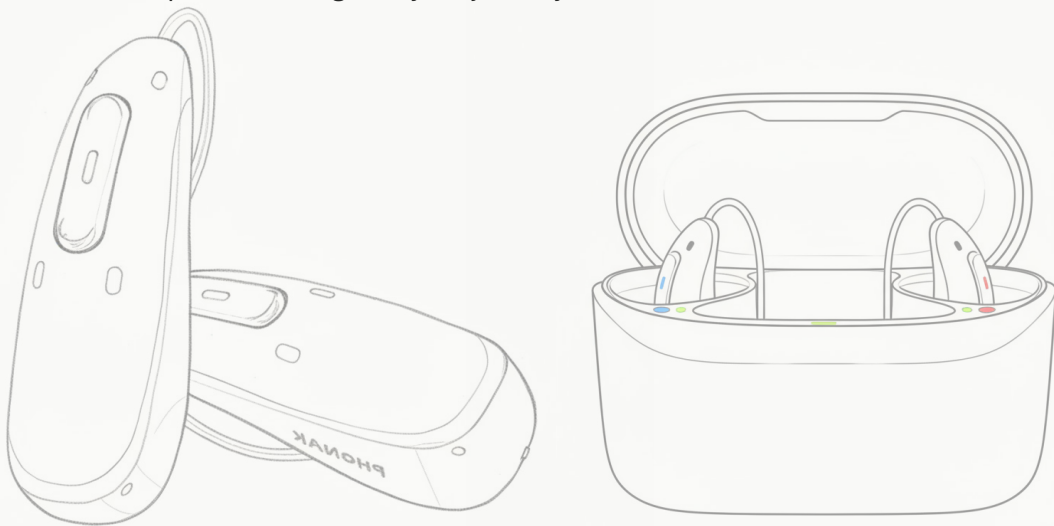
of hearing aid users report a significant improvement in their quality of life.

# The Silver Audition Difference

## Expert Guidance & Care You Can Trust.

We are not a general store; we are specialists. Our team has dedicated itself to mastering the most advanced hearing technology on the market—sophisticated solutions born from a legacy of world-class Swiss engineering.

This deep focus means we understand these intelligent platforms inside and out. It allows us to fit and fine-tune them with a level of precision that ensures the technology seamlessly adapts to your unique world. Our goal is your complete confidence, which extends to our pricing. We believe in being fully transparent—all our prices are published online, with no surprises. It's just one more way we ensure you feel secure and respected throughout your journey with us.



# 4.9/5



Google Ratings

## Proven Satisfaction

From over 300 verified reviews from clients across Switzerland. Your trust is our greatest achievement.

# Meet Your Hearing Care Team



**Silvana**

Graduate engineer

Dipl. Engineer, Hearing Care Professional

 English, French, German, Italian



**Agata**

Certified audiologist

Fed Diploma, Hearing Care Professional

 English, French, German, Polish



**Marcia**

Certified Audiologist

Fed Diploma, Hearing Care Professional

 French, Portuguese



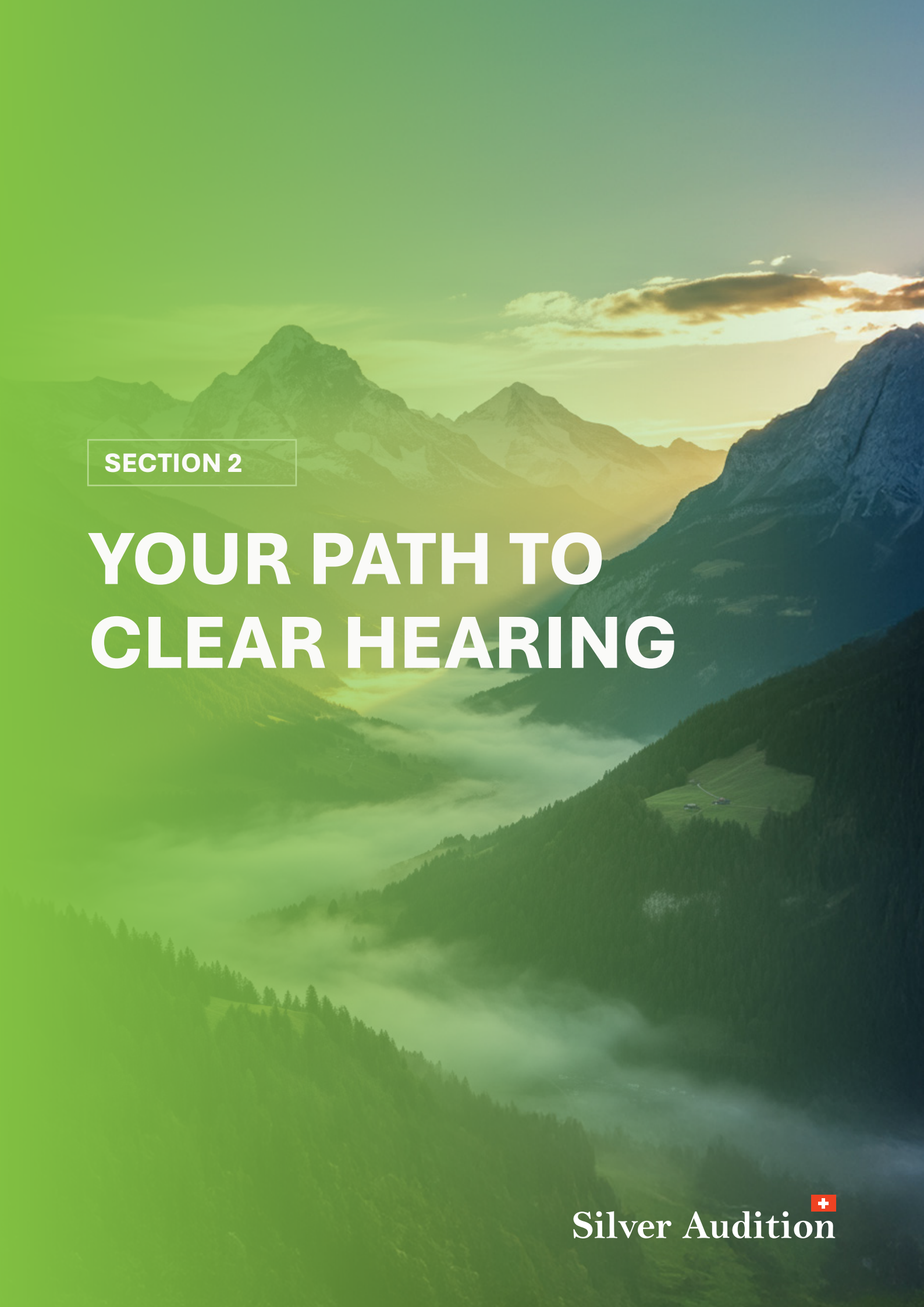
**Thibaut**

CFC Audiologist

Fed CFC Diploma, Hearing Care Professional

 French, German, English





SECTION 2

# YOUR PATH TO CLEAR HEARING

Silver Audition 

# The Silver Audition Method:

## Your Journey to Perfect Hearing.

We have refined a proven, four-step method to ensure you achieve the best possible hearing results. It's a journey we take together, beginning with a crucial, in-person/online foundation to guarantee your success.

### STEP

# 01



## The Personal Consultation & Assessment



We start by listening. In our private Morges clinic, we take the time to understand your lifestyle, your challenges, and your hearing goals, combined with a comprehensive hearing assessment.

### STEP

# 02



## The In-Person Precision Fitting



This is the most important step. To ensure perfect sound quality and comfort, your initial two-hour fitting session must take place in person. We precisely calibrate your new hearing aids to your unique auditory profile. This session also marks the beginning of your complimentary three-week, no-obligation trial period, allowing you to experience the difference with complete confidence.



## Personalized Support, Wherever You Are.

STEP

03



### The Convenience of Remote Fine-Tuning



Once your initial fit is perfect, the ongoing support continues from the comfort of your own home. Follow-up sessions to fine-tune your settings can be done remotely via a simple, secure video consultation, saving you travel and time.



STEP

04



### A Confident, Pressure-Free Decision



The decision to purchase is always yours, and it should be made when you feel ready. Whether you know on the first day or take the full three weeks to experience the benefits, we are here to support you. Welcome back to a life full of sound.



## TECHNOLOGY THAT LISTENS TO YOUR LIFE



### — FEATURES —

#### **Clarity in Any Environment.**

With advanced artificial intelligence, your hearing aids constantly analyze your surroundings and adapt instantly, so you can follow the conversation, not the noise.

#### **Seamless Connectivity.**

Stream crystal-clear audio from your television, listen to music, or take hands-free calls directly from your smartphone. Your hearing aids become your personal, high-fidelity headset.

#### **Utterly Discreet & Comfortable.**

So tiny, light, and perfectly sculpted, most people won't even notice you're wearing them—and you might even forget they're there.

#### **Simple, Rechargeable.**

Simply place your hearing aids in their charging case at night and wake up to a full day of clearer hearing. No more tiny batteries.

**SECTION 3**

# **FIND YOUR PERFECT MATCH**

# How to Choose? It's Simpler Than You Think.



## It's About Your Life, Not Just Technology.

The best hearing technology doesn't just help you hear. It empowers you to live your life exactly the way you want to.

But finding the perfect match shouldn't feel complicated.

That's why we created this simple guide, it focuses on what truly matters: your world. Simply find the lifestyle description on the following pages that feels most like your own. We'll then show you our expert recommendations, with clear pricing for each, to help you make a confident choice.

## The four types of hearing aid worn



### Behind-the-ear (Audéo)

Discreet and comfortable, this full-feature model hides behind the ear with only a fine, almost invisible wire visible in front of the ear and a flexible silicone tip deep in the ear.



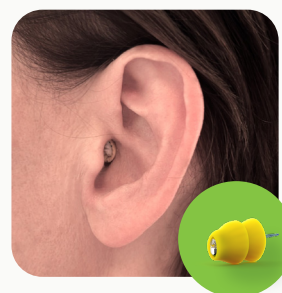
### Visible In-ear (Virto-R)

Crafted in acrylic for a perfect fit, this full-feature model sits partially inside the ear and is visible from the side.



### Discreet In-ear (Virto-10)

Crafted in titanium or acrylic for a perfect fit, this model sits entirely inside the ear and is only subtly visible from the side.



### Extended wear (Lyric)

Inserted deep inside the ear canal for continuous wear, this model is designed to remain virtually invisible.



# For a Professional & Active Life

You navigate a wide range of demanding listening situations, from important meetings in open-plan offices to busy public events and acoustically challenging spaces. You require the highest level of performance for an effortless experience, no matter the environment.

## Our Premium Recommendations:



### Phonak Sphere Ultra 90

The pinnacle of hearing technology, with their most advanced AI. It provides unmatched clarity and a true 360° sound experience, allowing you to thrive in the most complex environments.

#### Features at a Glance:

- ✓ AI for Unmatched Clarity in Noise
- ✓ Bluetooth and Rechargeable
- ✓ MyPhonak smartphone app
- ✓ Seamless Environment Adaptation

1 Ear: **3,250<sup>CHF</sup>**

2 Ears: **6,500<sup>CHF</sup>**



### Phonak Sphere Ultra 70

Featuring their latest AI-powered platform for a more natural sound experience and exceptional clarity, even in bustling groups.

#### Features at a Glance:

- ✓ AI for Advanced Speech Clarity
- ✓ Bluetooth and Rechargeable
- ✓ MyPhonak smartphone app
- ✓ Automatic Environment Adaptation

1 Ear: **3,100<sup>CHF</sup>**

2 Ears: **6,200<sup>CHF</sup>**

# For a Social Lifestyle

You lead a socially active life and want to follow conversations effortlessly, whether you're dining with friends, visiting family, or attending events. You need technology that can handle background noise with ease so you never miss a word.

## Our Recommendations:

Available in three styles, each designed to be worn differently on the ear:

Audéo - Behind-the-ear

Virto-R - Visible-in-ear

Virto-10 - Discreet-in-ear



### Phonak Infinio (Ultra) 90

A premium solution that offers the highest level of noise management for excellent speech understanding in the widest range of challenging situations.

#### Features at a Glance:

- ✓ Premium Noise & Speech Management
- ✓ Bluetooth and Rechargeable\*
- ✓ MyPhonak smartphone app\*
- ✓ Seamless Environment Adaptation

1 Ear: **2,950<sup>CHF</sup>**

2 Ears: **5,900<sup>CHF</sup>**



### Phonak Infinio (Ultra) 70

Our popular advanced solution that intelligently analyzes and adapts to changing social environments for clearer conversations in noise.

#### Features at a Glance:

- ✓ Advanced Noise Reduction
- ✓ Bluetooth and Rechargeable\*
- ✓ MyPhonak smartphone app\*
- ✓ Automatic Environment Adaptation

1 Ear: **2,650<sup>CHF</sup>**

2 Ears: **5,300<sup>CHF</sup>**

\* Does not apply to Virto-10 models

# For a Quiet Lifestyle

You primarily enjoy your time at home, having one-on-one conversations, watching television, and engaging in quieter hobbies. While you sometimes find yourself in mildly noisy situations, your world is generally calm and intimate.

## Our Recommendations:

Available in three styles, each designed to be worn differently on the ear:

Audéo - Behind-the-ear

Virto-R - Visible-in-ear

Virto-10 - Discreet-in-ear



### Phonak Infinio (Ultra) 50

A great standard choice offering enhanced comfort and clarity in mildly noisy settings like small group dinners or quiet cafés.

#### Features at a Glance:

- ✓ Enhanced Clarity in Mild Noise
- ✓ Bluetooth and Rechargeable\*
- ✓ MyPhonak smartphone app\*
- ✓ Discreet & Comfortable Design

1 Ear: **2,350<sup>CHF</sup>**

2 Ears: **4,700<sup>CHF</sup>**



### Phonak Infinio (Ultra) 30

Our most accessible solution, perfect for clear hearing in one-on-one conversations and at home.

#### Features at a Glance:

- ✓ Clear Speech in Quiet Settings
- ✓ Bluetooth and Rechargeable\*
- ✓ MyPhonak smartphone app\*
- ✓ Discreet & Comfortable Design

1 Ear: **2,050<sup>CHF</sup>**

2 Ears: **4,100<sup>CHF</sup>**

\* Does not apply to Virto-10 models

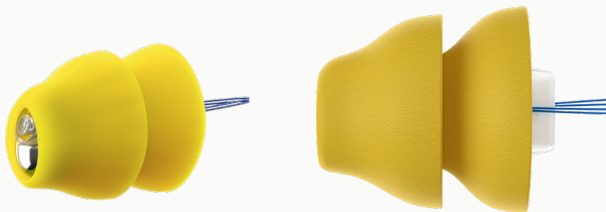


# For Unique Hearing Needs

## The 100% Invisible Solution.

For those seeking complete discretion, the Phonak Lyric is the only hearing aid that is 100% invisible. It's placed deep in the ear canal and can be worn 24/7 for months at a time, even while sleeping or showering.

**100%**  
invisible



### Phonak Lyric

For those seeking complete discretion, the Phonak Lyric is the only hearing aid that is 100% invisible. It's placed deep in the ear canal by our specialists and can be worn 24/7 for months at a time, even while sleeping or showering.

#### Features at a Glance:

- ✓ 100% Invisible Design
- ✓ Worn 24/7 for Total Freedom
- ✓ Clear, Natural Sound Quality
- ✓ All-Inclusive Subscription Service
- ✓ Seamless Environment Adaptation

#### Annual Subscription:

1 Ear: **2,100<sup>CHF</sup>** Per Year

2 Ears: **4,200<sup>CHF</sup>** Per Year

# For Unique Hearing Needs

## For Single-Sided Deafness.

If you have hearing loss in only one ear, a CROS system can dramatically improve your awareness and understanding. The device on your non-hearing ear picks up sound and wirelessly transmits it to the hearing aid on your good ear, so you can hear from all sides.



### Phonak Infinio Cros

If you have hearing loss in only one ear, a CROS system can dramatically improve your awareness and understanding. A device on your non-hearing ear picks up sound and wirelessly transmits it to a hearing aid on your good ear, so you can follow conversations from all sides.

#### Features at a Glance:

- ✓ 360° Sound Awareness
- ✓ Intelligent Wireless Transmission
- ✓ Pairs with Advanced Hearing Aids
- ✓ Bluetooth and Rechargeable
- ✓ MyPhonak smartphone app

**Model:** Phonak Audéo I90-R + Cros I-R **4,700<sup>CHF</sup>**

**Model:** Phonak Audéo I70-R + Cros I-R **4,400<sup>CHF</sup>**

**Model:** Phonak Audéo I50-R + Cros I-R **4,100<sup>CHF</sup>**

**Model:** Phonak Audéo I30-R + Cros I-R **3,900<sup>CHF</sup>**

# For Unique Hearing Needs

## For Profound Hearing Loss.

For individuals with severe to profound hearing loss, the challenge isn't just about clarity—it's about having enough power to bring the world back to life. These "ultra power" solutions are engineered to provide maximum amplification without sacrificing sound quality, allowing you to hear clearly and confidently.

**Available in two versions:**

Powerful (PR)

Ultra-Powerful (UP)



### Phonak Lumity Naida 90

A premium ultra-power solution that delivers sound quality and hearing performance, even in noisy situations.

#### Features at a Glance:

- ✓ Powerful for Profound Hearing Loss
- ✓ Unmatched Sound Quality in Noise
- ✓ Pairs with Custom Earmolds
- ✓ Rechargeable (PR model only)
- ✓ Bluetooth + App

1 Ear: **2,950<sup>CHF</sup>**

2 Ears: **5,900<sup>CHF</sup>**



### Phonak Lumity Naida 70

The advanced ultra-power solution, offering the of speech understanding and performance in the most complex sound environments.

#### Features at a Glance:

- ✓ Powerful for Profound Hearing Loss
- ✓ Excellent Clarity in Noise
- ✓ Pairs with Custom Earmolds
- ✓ Rechargeable (PR model only)
- ✓ Bluetooth + App

1 Ear: **2,650<sup>CHF</sup>**

2 Ears: **5,300<sup>CHF</sup>**

# For Unique Hearing Needs

## For Profound Hearing Loss.

For individuals with severe to profound hearing loss, the challenge isn't just about clarity—it's about having enough power to bring the world back to life. These "ultra power" solutions are engineered to provide maximum amplification without sacrificing sound quality, allowing you to hear clearly and confidently.

**Available in two versions:**

Powerful (PR)

Ultra-Powerful (UP)



### Phonak Lumity Naida 50

An ultra-power solution that delivers solid performance and clearer hearing across a range of everyday situations.

#### Features at a Glance:

- ✓ Powerful for Profound Hearing Loss
- ✓ Unmatched Sound Quality in Noise
- ✓ Pairs with Custom Earmolds
- ✓ Rechargeable (PR model only)
- ✓ Bluetooth + App

1 Ear: **2,350<sup>CHF</sup>**

2 Ears: **4,700<sup>CHF</sup>**



### Phonak Lumity Naida 30

Our most accessible ultra-power solution, providing reliable performance and power for clearer hearing in quieter environments.

#### Features at a Glance:

- ✓ Powerful for Profound Hearing Loss
- ✓ Excellent Clarity in Noise
- ✓ Pairs with Custom Earmolds
- ✓ Rechargeable (PR model only)
- ✓ Bluetooth + App

1 Ear: **2,050<sup>CHF</sup>**

2 Ears: **4,100<sup>CHF</sup>**



# The Accessible Choice

**Starting from just 1,450<sup>CHF</sup>**

For individuals seeking exceptional value without compromising on quality, the Phonak Terra family offers solid performance for clearer hearing in everyday situations. These reliable and easy-to-use hearing aids provide everything you need and nothing you don't.



## Phonak Terra+ RIC-R

Our best-value rechargeable model, offering the modern convenience of an all-day battery and smartphone app control for easy adjustments.

### Features at a Glance:

- ✓ Clear Speech in Everyday Situations
- ✓ Rechargeable
- ✓ Bluetooth for Hands-Free Calls
- ✓ Smartphone App Connectivity

1 Ear: **1,900<sup>CHF</sup>**

2 Ears: **3,800<sup>CHF</sup>**



## Phonak Terra RIC-312

A simple and reliable hearing aid that provides clear hearing with an easy-to-change disposable battery for ultimate simplicity.

### Features at a Glance:

- ✓ Clear Speech in Everyday Situations
- ✓ Simple, Disposable Battery
- ✓ Bluetooth for Hands-Free Calls
- ✓ Easy-to-Use Automatic Functions

1 Ear: **1,450<sup>CHF</sup>**

2 Ears: **2,900<sup>CHF</sup>**



SECTION 4

# YOUR GUIDE TO A SEAMLESS EXPERIENCE.

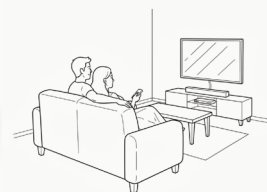
# Accessories to Enhance Your Experience

Your Phonak hearing aids already offer excellent performance — but in some situations, a little extra help can make all the difference. Phonak's range of accessories is designed to give you even clearer, sharper sound, especially in group settings, noisy environments, or while watching TV.

## Crystal-Clear TV Sound

### PHONAK TV CONNECTOR

Stream TV audio wirelessly to your hearing aids — no delay, no distortion. Enjoy a fully immersive sound experience while others listen at their preferred volume.



**CHF 180**

## Quick & Easy Volume Control

### PHONAK REMOTE CONTROL

Adjust volume or switch programs with a single button. This compact remote is Bluetooth-enabled and simple to use. Powered by a button cell (CR2032) that lasts up to 12 months



**CHF 260**

## Hear Clearly — Even from Across the Room

### PHONAK REMOTE CONTROL

Clip it on the person you're speaking with and hear their voice clearly, even in noisy settings or from across the room.



**CHF 320**

# Accessories to Enhance Your Experience

Your Phonak hearing aids already offer excellent performance — but in some situations, a little extra help can make all the difference. Phonak's range of accessories is designed to give you even clearer, sharper sound, especially in group settings, noisy environments, or while watching TV.

## Better Group Conversations

### PHONAK ROGER ON (V3)

The most versatile microphone — improves group conversation and also works as a TV Connector and PartnerMic. Now in its third generation with multiBeam technology for focused listening.

**CHF 2,000**



## Master the Most Challenging Conversations.

### PHONAK TABLE MIC (V3)

Perfect for meetings, group meals, or shared conversations. Simple to operate, includes remote. Now in its third generation.

**CHF 2,000**



# Earpiece Options

## Choose the Right Earpiece for Your Behind-The-Ear Hearing Aids.

The earpiece or dome might look like just a small piece of plastic — but for behind-the-ear hearing aids, it plays a crucial role. A good fit is essential for both comfort and sound quality. We'll help you choose the best option based on your ear shape and level of hearing loss.



### A- Soft Silicone Domes

- ✓ Available in 10 shapes and sizes
- ✓ Ideal for mild to moderate hearing loss
- ✓ Easy to replace at home
- ✓ Comfortable and discreet — hidden inside ear canal
- ✓ Numbered from 0 to 9 for easy identification
- ✓ Free with the purchase of your hearing aids
- ✓ Free replacements for the life of your hearing aids

0



Cap Dome (S)

1



Open Dome 6mm (S)

2



Open Dome 8mm (M)

3



Open Dome 10mm (L)

4



Vented Dome 6mm (S)

5



Vented Dome 8mm (M)

6



Vented Dome 10mm (L)

7



Power Dome 6mm (S)

8



Power Dome 8mm (M)

9



Power Dome 10mm (L)



# Earpiece Options

## Choose the Right Earpiece for Your Behind-The-Ear Hearing Aids.

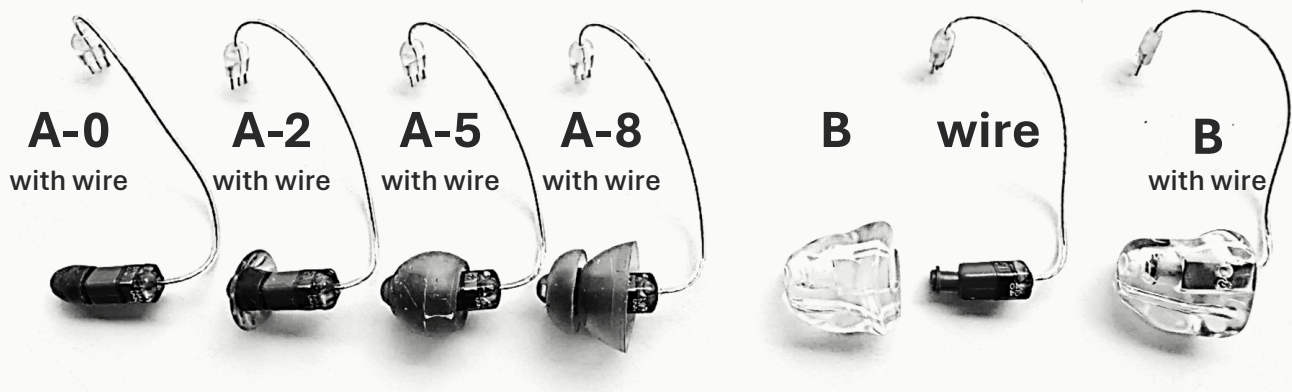
### B- Custom-Made Acrylic Earpieces

- ✓ Made to measure from a scan of your ear
- ✓ Best for more severe hearing loss
- ✓ Improves speech clarity and sound stability
- ✓ Comfortable and discreet – hidden inside ear canal
- ✓ CHF 180 per ear or CHF 360 for both ears
- ✓ Non-refundable with 3-month guarantee on the shape and fit in your ear



### Visual Comparison

See how each earpiece type looks — to help guide the choice you'll make together with your hearing aid specialist



# The Silver Audition Promise

**More than a device. A partnership for life.**

We believe a great hearing experience goes far beyond the technology itself. It requires a deep commitment to your long-term success and peace of mind. That's why every hearing aid we provide is backed by our All-Inclusive Care Package—a comprehensive suite of services and guarantees designed to ensure you feel supported, secure, and confident at every step of your journey.

10+

**ADVANTAGES INCLUDED WITH  
YOUR INVESTMENT**

# Your 10 All-Inclusive Advantages

-  **A 3-Week, Risk-Free Trial**  
Experience the difference in your own world with no obligation to purchase.
-  **Personalized Fitting & Fine-Tuning**  
Your expert initial fitting and all adjustments for the first 3 months are included.
-  **Convenient Remote Adjustments**  
We provide complimentary hearing tests and device recalibration every 2 years to adapt to any changes in your hearing.
-  **A 3-Year Warranty & Loss Insurance**  
Your investment is protected by a comprehensive 3-year warranty and loss insurance in Switzerland. Please note that Terra models as well as all accessories come with a 2-year warranty and do not include loss insurance.
-  **Lifetime Professional Deep Cleaning**  
Keep your devices in peak condition with free, professional cleaning and dome replacement at our clinic, for life.
-  **Regular Hearing Health Checks**  
We provide complimentary hearing tests and device recalibration every 2 years.
-  **A Complete Phonak Care Kit + Charger**  
You'll receive a full kit with all the necessary tools and supplies for at-home care. You'll also receive a complementary charger if you purchase rechargeable hearing aids.
-  **Loaner Devices During Repairs**  
You'll never have to be without hearing. We provide loaner devices free of charge if yours ever need service.
-  **Full Support with All Paperwork**  
We handle the complexities of insurance and financial aid reimbursement for you, from start to finish.
-  **Flexible Monthly Payment Plans**  
We also offer accessible payment plans to suit your budget, ensuring nothing stands in the way of better hearing. Payment is due within 7 days of finishing the trial.

# Navigating Your Financial Support

Understanding and applying for financial aid can be complex. We handle all the paperwork for you, ensuring you receive the maximum reimbursement you’re entitled to from Swiss institutions like AI, AVS, and SUVA. Here’s a simplified overview of the most common contributions.

| Institution       | Eligibility                                                                                                                    | Minimum Hearing Loss Measured by Approved ENT | Support Provided Every | Swiss francs, VAT included<br>1 ear / 2 ears |
|-------------------|--------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|------------------------|----------------------------------------------|
| AI                | You are not yet receiving a Swiss AVS pension                                                                                  | 20%                                           | 6 years                | 840 / 1650                                   |
| AI Acquired Right | You now receive a Swiss AVS pension and you previously received financial support for hearing aids before getting your pension | 20%                                           | 6 years                | 840 / 1650                                   |
| AVS               | You now receive a Swiss AVS pension                                                                                            | 35%                                           | 5 years                | 630 / 1237.50                                |
| SUVA              | Your hearing loss occurred as a result of work in Switzerland.                                                                 | 20%                                           | 6 years                | 1398 / 2175 Simple<br>2016 / 3200 Complex    |
| AMF               | Your hearing loss occurred as a result of military service in Switzerland.                                                     | 20%                                           | 6 years                | 1398 / 2175 Simple<br>2016 / 3200 Complex    |
| Health Insurance  | You have supplementary health insurance                                                                                        | Depends on your policy’s specific terms       |                        |                                              |

## SECTION 5

# PROTECT THE HEARING YOU HAVE



SERENITY CHOICE



# Protect The Hearing You Have

## Protecting Your Hearing is Protecting Your Future.

Irreversible hearing loss is often caused by exposure to noise. We offer a range of Phonak Serenity Choice™ earplugs that reduce harmful noise while preserving sound clarity—perfect for musicians, concert-goers, industrial workers, motorcyclists, and even getting a peaceful night's sleep.

Phonak Serenity Choice™ earplugs are designed to reduce harmful noise while preserving natural sound clarity and speech understanding — so you stay protected without feeling cut off from the world.



## Why Serenity Choice™?

- ✓ **Your Choice of Fit: Universal or Custom.**  
Choose from a range of affordable, off-the-shelf models for an instant, comfortable fit, or invest in a custom-molded version, made-to-measure from a precise scan of your ears for the ultimate in long-term performance and comfort.
- ✓ **Effective Noise Reduction**  
Filters out excessive noise, reducing sound by up to 30 dB depending on the model — without blocking important sounds like voices.
- ✓ **Clear Sound & Speech**  
Maintains situational awareness — perfect for musicians, motorcyclists, workers, travellers, and light sleepers
- ✓ **Comfort for All-Day Wear**  
Hypoallergenic, breathable materials prevent moisture build-up and fit snugly in all ears — universal or custom-moulded available.
- ✓ **Durable & Reusable**  
Washable and long-lasting, with a compact carrying case for easy transport.

# Phonak Serenity Choice™ Lineup

## UNIVERSAL/STANDARD



**60<sup>CHF</sup>**  
/per pair

## CUSTOM-FIT



**180<sup>CHF</sup>**  
/per pair



### Serenity Choice Motorsport

#### Features:

- ✓ Reduces engine noise at motor sports events.
- ✓ Reduces noise caused by wind and air turbulence.



### Serenity Choice Swim

#### Features:

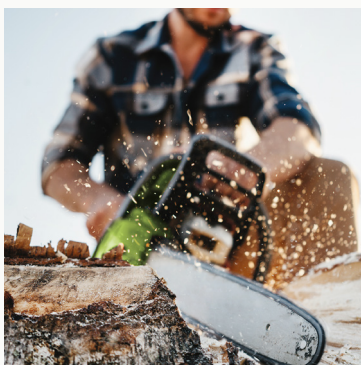
- ✓ Prevents water from entering the ears
- ✓ Keeps voices and surrounding noise audible



### Serenity Choice Sleep

#### Features:

- ✓ Reduces the impact of snoring noise.
- ✓ Reduces noise from elevators, party people, kitchens, street, etc.



### Serenity Choice Work

#### Features:

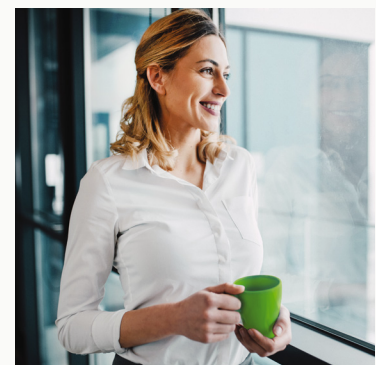
- ✓ Reduces noise from equipment, machines and tools.
- ✓ Suitable for DIY and gardening.



### Serenity Choice Hunting & Shooting

#### Features:

- ✓ Helps protect hearing from high sound levels from firearms.
- ✓ Voices and background noise remain audible.



### Serenity Choice Music

#### Features:

- ✓ Helps prevent hearing damage at concerts, in nightclubs, etc.
- ✓ Minimal occlusion.

# Frequently Asked Questions.



## **Will people notice I'm wearing hearing aids?**

Our devices are incredibly discreet and our attention to detail is such that, your closest friends may not even notice that you're wearing them. And we'll find a solution so comfortable, even you'll forget you're wearing them.



## **Are modern hearing aids complicated to use?**

Not at all. In fact, they are designed to be the exact opposite. Today's hearing aids are remarkably intelligent and almost entirely automatic.



## **Hearing aids seem expensive. What am I really getting for my investment?**

It's true that hearing aids are a significant investment in your health and quality of life. What you're paying for isn't just the device itself; it's our complete, long-term care package. This includes the professional expertise of our specialists, a precise fitting, ongoing support and adjustments for the life of the devices, and our commitment to ensuring you achieve the best possible hearing.



## **If I only have a problem in one ear, do I really need two hearing aids?**

In the vast majority of cases, yes. Our ears and brain are designed to work as a team to locate sounds and filter out noise. Fitting both ears (known as a "binaural" fitting) allows your brain to process sound naturally, which provides a much clearer, safer, and more comfortable hearing experience. We always perform a full assessment to determine the perfect solution for you.



## **Why are your prices lower than at other clinics?**

As specialists, we operate very efficiently. We believe in fair, transparent pricing to make the best hearing technology accessible to more people. We don't compromise on service or quality; we simply provide exceptional value.

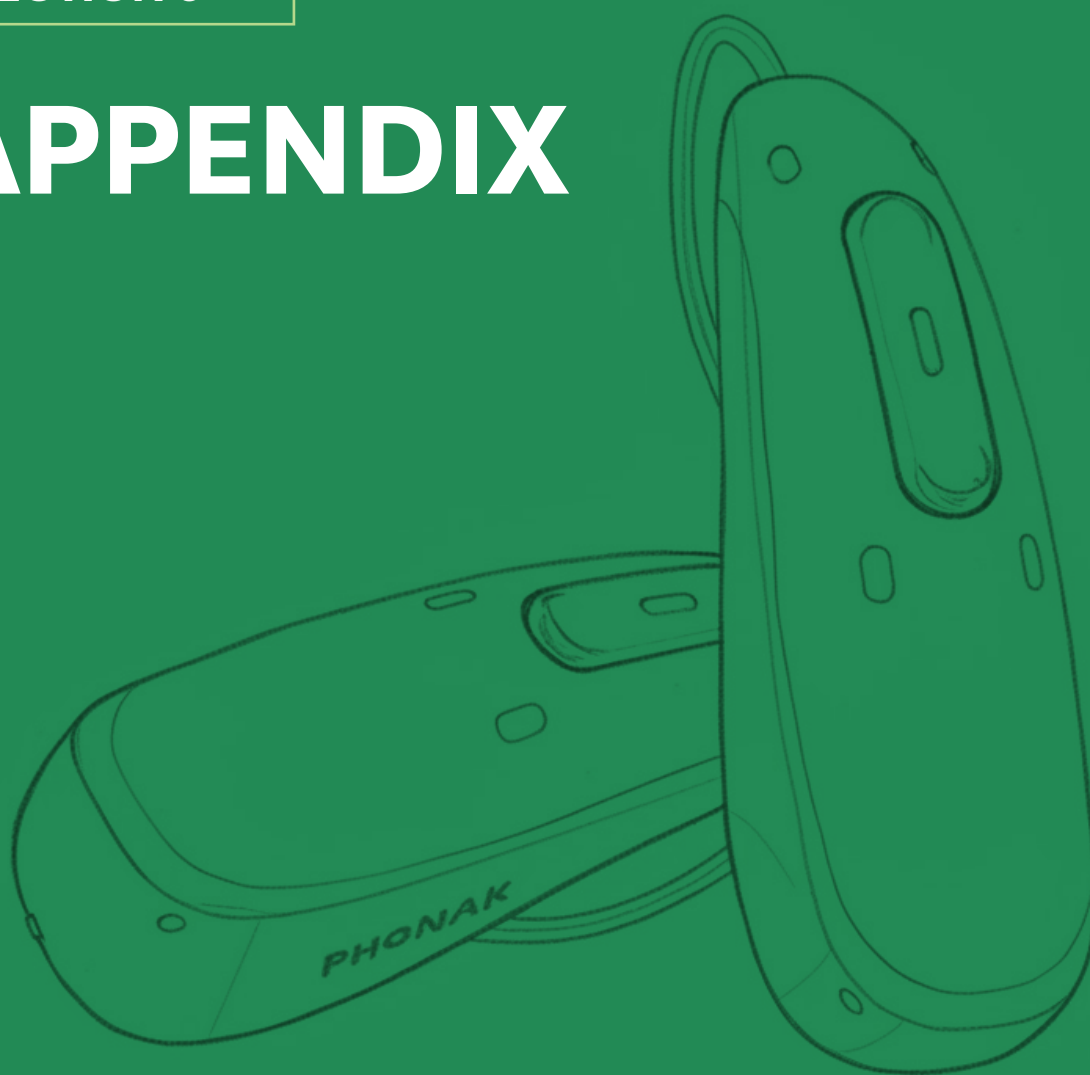


## **Can I pay in monthly instalments?**

Yes, we offer flexible payment plans to suit your budget. We can discuss these options during your consultation.

SECTION 6

# APPENDIX



# Price List

Swiss francs, VAT included

## Behind-the-Ear Hearing Aids

### The Game Changer with AI

|           |                         |
|-----------|-------------------------|
| SPHERE 90 | Phonak Audéo I90-Sphere |
| SPHERE 70 | Phonak Audéo I70-Sphere |

### The Go-To Classic

|            |                    |
|------------|--------------------|
| INFINIO 90 | Phonak Audéo I90-R |
| INFINIO 70 | Phonak Audéo I70-R |
| INFINIO 50 | Phonak Audéo I50-R |
| INFINIO 30 | Phonak Audéo I30-R |

### The Ultra Powerful

|           |                            |
|-----------|----------------------------|
| LUMITY 90 | Phonak Naida L90-PR  / -UP |
| LUMITY 70 | Phonak Naida L70-PR  / -UP |
| LUMITY 50 | Phonak Naida L50-PR  / -UP |
| LUMITY 30 | Phonak Naida L30-PR  / -UP |

### For Single-Sided Deafness

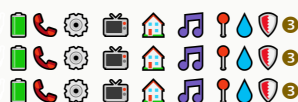
|                 |                               |
|-----------------|-------------------------------|
| INFINIO CROS 90 | Phonak Cros I-R + Audéo I90-R |
| INFINIO CROS 70 | Phonak Cros I-R + Audéo I70-R |
| INFINIO CROS 50 | Phonak Cros I-R + Audéo I50-R |
| INFINIO CROS 30 | Phonak Cros I-R + Audéo I30-R |

### The Affordable Choice

|        |                      |
|--------|----------------------|
| TERRA+ | Phonak Terra+ RIC-R  |
| TERRA  | Phonak Terra RIC-312 |



### Features



1 ear / 2 ears

3250 / 6500  
3100 / 62002950 / 5900  
2650 / 5300  
2350 / 4700  
2050 / 41002950 / 5900  
2650 / 5300  
2350 / 4700  
2050 / 4100— / 4700  
— / 4400  
— / 4100  
— / 39001900 / 3800  
1450 / 2900

## In-Ear Hearing Aids

### The Earbud Look, Custom-Made

|            |                    |
|------------|--------------------|
| INFINIO 90 | Phonak Virto I90-R |
| INFINIO 90 | Phonak Virto I70-R |
| INFINIO 50 | Phonak Virto I50-R |
| INFINIO 30 | Phonak Virto I30-R |

2950 / 5900  
2650 / 5300  
2350 / 4700  
2050 / 4100

### The Tiny & Discreet, Custom-Made

|            |                                   |
|------------|-----------------------------------|
| INFINIO 90 | Phonak Virto I90-10 Titan / Acryl |
| INFINIO 70 | Phonak Virto I70-10 Titan / Acryl |
| INFINIO 50 | Phonak Virto I50-10 Acryl         |
| INFINIO 30 | Phonak Virto I30-10 Acryl         |

2950 / 5900  
2650 / 5300  
2350 / 4700  
2050 / 4100

### 100% Invisible, Worn 24/7

|       |                                                                                          |
|-------|------------------------------------------------------------------------------------------|
| LYRIC | Phonak Lyric, annual subscription, includes up to 8 flexible disposable devices per year |
|-------|------------------------------------------------------------------------------------------|

per year 2100 / 4200

## Optional Accessories

PHONAK TV CONNECTOR streams TV sound directly to your hearing aids with exceptional quality.

ADDITIONAL CHARGER. First one is included for free.

CUSTOM HARD EARMOULD for severe hearing loss. Optimal sound transmission. 3-month warranty on non-electronics.

### TV Connector

|  |   |           |
|--|---|-----------|
|  | 2 | 180       |
|  | 2 | 50        |
|  | 2 | 180 / 360 |

### Features Legend

- Artificial intelligence for clearer conversations
- Rechargeable, charger included
- Bluetooth for hands-free calls
- Smartphone app to adjust settings
- Compatible with Phonak TV Connector

- Can be adjusted remotely
- Noiser for tinnitus relief
- Possibility to locate a lost hearing aid
- Waterproof to 50 cm depth
- IP68 certified against limited immersion

- 3-year warranty & loss insurance in CH  
Deductible is 550 francs per lost device.  
New device must be collected in Switzerland.
- 2-year warranty in CH, no loss insura



# END

## Silver Audition

### Ready to Hear the Difference?

Your journey to better hearing starts with a simple, no-obligation conversation. Book your free 3-week trial online or by phone. We are here to guide you every step of the way.

### Visit Us In Morges

Silver Audition, Rue de Couvaloup 5, 1110 Morges, Switzerland



1-minute walk from Parking CentreVille



5-minute walk from the train station

### Book Your Appointment:



021 801 65 65



[www.silveraudition.ch](http://www.silveraudition.ch)



021 801 65 65 WhatsApp

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