

SECTION 3

FIND YOUR PERFECT MATCH

How to Choose? It's Simpler Than You Think.



It's About Your Life, Not Just Technology.

The best hearing technology doesn't just help you hear. It empowers you to live your life exactly the way you want to.

But finding the perfect match shouldn't feel complicated.

That's why we created this simple guide, it focuses on what truly matters: your world. Simply find the lifestyle description on the following pages that feels most like your own. We'll then show you our expert recommendations, with clear pricing for each, to help you make a confident choice.

The four types of hearing aid worn



Behind-the-ear (Audéo)

Discreet and comfortable, this full-feature model hides behind the ear with only a fine, almost invisible wire visible in front of the ear and a flexible silicone tip deep in the ear.



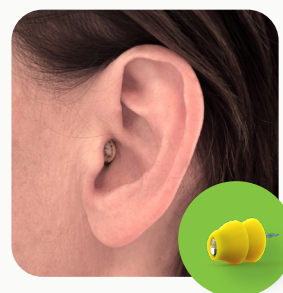
Visible In-ear (Virto-R)

Crafted in acrylic for a perfect fit, this full-feature model sits partially inside the ear and is visible from the side.



Discreet In-ear (Virto-10)

Crafted in titanium or acrylic for a perfect fit, this model sits entirely inside the ear and is only subtly visible from the side.



Extended wear (Lyric)

Inserted deep inside the ear canal for continuous wear, this model is designed to remain virtually invisible.

For a Professional & Active Life

You navigate a wide range of demanding listening situations, from important meetings in open-plan offices to busy public events and acoustically challenging spaces. You require the highest level of performance for an effortless experience, no matter the environment.

Our Premium Recommendations:



Phonak Sphere Ultra 90

The pinnacle of hearing technology, with their most advanced AI. It provides unmatched clarity and a true 360° sound experience, allowing you to thrive in the most complex environments.

Features at a Glance:

- ✓ AI for Unmatched Clarity in Noise
- ✓ Bluetooth and Rechargeable
- ✓ MyPhonak smartphone app
- ✓ Seamless Environment Adaptation

1 Ear: **3,250^{CHF}**

2 Ears: **6,500^{CHF}**



Phonak Sphere Ultra 70

Featuring their latest AI-powered platform for a more natural sound experience and exceptional clarity, even in bustling groups.

Features at a Glance:

- ✓ AI for Advanced Speech Clarity
- ✓ Bluetooth and Rechargeable
- ✓ MyPhonak smartphone app
- ✓ Automatic Environment Adaptation

1 Ear: **3,100^{CHF}**

2 Ears: **6,200^{CHF}**

For a Social Lifestyle

You lead a socially active life and want to follow conversations effortlessly, whether you're dining with friends, visiting family, or attending events. You need technology that can handle background noise with ease so you never miss a word.

Our Recommendations:

Available in three styles, each designed to be worn differently on the ear:

Audéo - Behind-the-ear

Virto-R - Visible-in-ear

Virto-10 - Discreet-in-ear



Phonak Infinio (Ultra) 90

A premium solution that offers the highest level of noise management for excellent speech understanding in the widest range of challenging situations.

Features at a Glance:

- ✓ Premium Noise & Speech Management
- ✓ Bluetooth and Rechargeable*
- ✓ MyPhonak smartphone app*
- ✓ Seamless Environment Adaptation

1 Ear: **2,950^{CHF}**

2 Ears: **5,900^{CHF}**



Phonak Infinio (Ultra) 70

Our popular advanced solution that intelligently analyzes and adapts to changing social environments for clearer conversations in noise.

Features at a Glance:

- ✓ Advanced Noise Reduction
- ✓ Bluetooth and Rechargeable*
- ✓ MyPhonak smartphone app*
- ✓ Automatic Environment Adaptation

1 Ear: **2,650^{CHF}**

2 Ears: **5,300^{CHF}**

* Does not apply to Virto-10 models

For a Quiet Lifestyle

You primarily enjoy your time at home, having one-on-one conversations, watching television, and engaging in quieter hobbies. While you sometimes find yourself in mildly noisy situations, your world is generally calm and intimate.

Our Recommendations:

Available in three styles, each designed to be worn differently on the ear:

Audéo - Behind-the-ear

Virto-R - Visible-in-ear

Virto-10 - Discreet-in-ear



Phonak Infinio (Ultra) 50

A great standard choice offering enhanced comfort and clarity in mildly noisy settings like small group dinners or quiet cafés.

Features at a Glance:

- ✓ Enhanced Clarity in Mild Noise
- ✓ Bluetooth and Rechargeable*
- ✓ MyPhonak smartphone app*
- ✓ Discreet & Comfortable Design

1 Ear: **2,350^{CHF}**

2 Ears: **4,700^{CHF}**



Phonak Infinio (Ultra) 30

Our most accessible solution, perfect for clear hearing in one-on-one conversations and at home.

Features at a Glance:

- ✓ Clear Speech in Quiet Settings
- ✓ Bluetooth and Rechargeable*
- ✓ MyPhonak smartphone app*
- ✓ Discreet & Comfortable Design

1 Ear: **2,050^{CHF}**

2 Ears: **4,100^{CHF}**

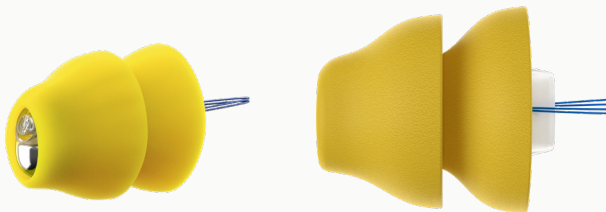
* Does not apply to Virto-10 models

For Unique Hearing Needs

The 100% Invisible Solution.

For those seeking complete discretion, the Phonak Lyric is the only hearing aid that is 100% invisible. It's placed deep in the ear canal and can be worn 24/7 for months at a time, even while sleeping or showering.

100%
invisible



Phonak Lyric

For those seeking complete discretion, the Phonak Lyric is the only hearing aid that is 100% invisible. It's placed deep in the ear canal by our specialists and can be worn 24/7 for months at a time, even while sleeping or showering.

Features at a Glance:

- ✓ 100% Invisible Design
- ✓ Worn 24/7 for Total Freedom
- ✓ Clear, Natural Sound Quality
- ✓ All-Inclusive Subscription Service
- ✓ Seamless Environment Adaptation

Annual Subscription:

1 Ear: **2,100^{CHF}** Per Year

2 Ears: **4,200^{CHF}** Per Year

For Unique Hearing Needs

For Single-Sided Deafness.

If you have hearing loss in only one ear, a CROS system can dramatically improve your awareness and understanding. The device on your non-hearing ear picks up sound and wirelessly transmits it to the hearing aid on your good ear, so you can hear from all sides.



Phonak Infinio Cros Ultra

If you have hearing loss in only one ear, a CROS system can dramatically improve your awareness and understanding. A device on your non-hearing ear picks up sound and wirelessly transmits it to a hearing aid on your good ear, so you can follow conversations from all sides.

Features at a Glance:

- ✓ 360° Sound Awareness
- ✓ Intelligent Wireless Transmission
- ✓ Pairs with Advanced Hearing Aids
- ✓ Bluetooth and Rechargeable
- ✓ MyPhonak smartphone app

Model: Phonak Audéo I90-R + Cros I-R **4,700^{CHF}**

Model: Phonak Audéo I70-R + Cros I-R **4,400^{CHF}**

Model: Phonak Audéo I50-R + Cros I-R **4,100^{CHF}**

Model: Phonak Audéo I30-R + Cros I-R **3,900^{CHF}**

For Unique Hearing Needs

For Profound Hearing Loss.

For individuals with severe to profound hearing loss, the challenge isn't just about clarity—it's about having enough power to bring the world back to life. These "ultra power" solutions are engineered to provide maximum amplification without sacrificing sound quality, allowing you to hear clearly and confidently.

Available in two versions:

Powerful (PR)

Ultra-Powerful (UP)



Phonak Lumity Naida 90

A premium ultra-power solution that delivers sound quality and hearing performance, even in noisy situations.

Features at a Glance:

- ✓ Powerful for Profound Hearing Loss
- ✓ Unmatched Sound Quality in Noise
- ✓ Pairs with Custom Earmolds
- ✓ Rechargeable (PR model only)
- ✓ Bluetooth + App

1 Ear: **2,950^{CHF}**

2 Ears: **5,900^{CHF}**



Phonak Lumity Naida 70

The advanced ultra-power solution, offering the of speech understanding and performance in the most complex sound environments.

Features at a Glance:

- ✓ Powerful for Profound Hearing Loss
- ✓ Excellent Clarity in Noise
- ✓ Pairs with Custom Earmolds
- ✓ Rechargeable (PR model only)
- ✓ Bluetooth + App

1 Ear: **2,650^{CHF}**

2 Ears: **5,300^{CHF}**

For Unique Hearing Needs

For Profound Hearing Loss.

For individuals with severe to profound hearing loss, the challenge isn't just about clarity—it's about having enough power to bring the world back to life. These "ultra power" solutions are engineered to provide maximum amplification without sacrificing sound quality, allowing you to hear clearly and confidently.

Available in two versions:

Powerful (PR)

Ultra-Powerful (UP)



Phonak Lumity Naida 50

An ultra-power solution that delivers solid performance and clearer hearing across a range of everyday situations.

Features at a Glance:

- ✓ Powerful for Profound Hearing Loss
- ✓ Unmatched Sound Quality in Noise
- ✓ Pairs with Custom Earmolds
- ✓ Rechargeable (PR model only)
- ✓ Bluetooth + App

1 Ear: **2,350^{CHF}**

2 Ears: **4,700^{CHF}**



Phonak Lumity Naida 30

Our most accessible ultra-power solution, providing reliable performance and power for clearer hearing in quieter environments.

Features at a Glance:

- ✓ Powerful for Profound Hearing Loss
- ✓ Excellent Clarity in Noise
- ✓ Pairs with Custom Earmolds
- ✓ Rechargeable (PR model only)
- ✓ Bluetooth + App

1 Ear: **2,050^{CHF}**

2 Ears: **4,100^{CHF}**

The Accessible Choice

Starting from just 1,450^{CHF}

For individuals seeking exceptional value without compromising on quality, the Phonak Terra family offers solid performance for clearer hearing in everyday situations. These reliable and easy-to-use hearing aids provide everything you need and nothing you don't.



Phonak Terra+ RIC-R

Our best-value rechargeable model, offering the modern convenience of an all-day battery and smartphone app control for easy adjustments.

Features at a Glance:

- ✓ Clear Speech in Everyday Situations
- ✓ Rechargeable
- ✓ Bluetooth for Hands-Free Calls
- ✓ Smartphone App Connectivity

1 Ear: **1,900^{CHF}**

2 Ears: **3,800^{CHF}**



Phonak Terra RIC-312

A simple and reliable hearing aid that provides clear hearing with an easy-to-change disposable battery for ultimate simplicity.

Features at a Glance:

- ✓ Clear Speech in Everyday Situations
- ✓ Simple, Disposable Battery
- ✓ Bluetooth for Hands-Free Calls
- ✓ Easy-to-Use Automatic Functions

1 Ear: **1,450^{CHF}**

2 Ears: **2,900^{CHF}**

Your 10 All-Inclusive Advantages

-  **A 3-Week, Risk-Free Trial**
Experience the difference in your own world with no obligation to purchase.
-  **Personalized Fitting & Fine-Tuning**
Your expert initial fitting and all adjustments for the first 3 months are included.
-  **Convenient Remote Adjustments**
We provide complimentary hearing tests and device recalibration every 2 years to adapt to any changes in your hearing.
-  **A 3-Year Warranty & Loss Insurance**
Your investment is protected by a comprehensive 3-year warranty and loss insurance in Switzerland. Please note that Terra models as well as all accessories come with a 2-year warranty and do not include loss insurance.
-  **Lifetime Professional Deep Cleaning**
Keep your devices in peak condition with free, professional cleaning and dome replacement at our clinic, for life.
-  **Regular Hearing Health Checks**
We provide complimentary hearing tests and device recalibration every 2 years.
-  **A Complete Phonak Care Kit + Charger**
You'll receive a full kit with all the necessary tools and supplies for at-home care. You'll also receive a complementary charger if you purchase rechargeable hearing aids.
-  **Loaner Devices During Repairs**
You'll never have to be without hearing. We provide loaner devices free of charge if yours ever need service.
-  **Full Support with All Paperwork**
We handle the complexities of insurance and financial aid reimbursement for you, from start to finish.
-  **Flexible Monthly Payment Plans**
We also offer accessible payment plans to suit your budget, ensuring nothing stands in the way of better hearing. Payment is due within 7 days of finishing the trial.

Navigating Your Financial Support

Understanding and applying for financial aid can be complex. We handle all the paperwork for you, ensuring you receive the maximum reimbursement you’re entitled to from Swiss institutions like AI, AVS, and SUVA. Here’s a simplified overview of the most common contributions.

Institution	Eligibility	Minimum Hearing Loss Measured by Approved ENT	Support Provided Every	Swiss francs, VAT included 1 ear / 2 ears
AI	You are not yet receiving a Swiss AVS pension	20%	6 years	840 / 1650
AI Acquired Right	You now receive a Swiss AVS pension and you previously received financial support for hearing aids before getting your pension	20%	6 years	840 / 1650
AVS	You now receive a Swiss AVS pension	35%	5 years	630 / 1237.50
SUVA	Your hearing loss occurred as a result of work in Switzerland.	20%	6 years	1398 / 2175 Simple 2016 / 3200 Complex
AMF	Your hearing loss occurred as a result of military service in Switzerland.	20%	6 years	1398 / 2175 Simple 2016 / 3200 Complex
Health Insurance	You have supplementary health insurance	Depends on your policy’s specific terms		

END

Silver Audition

Ready to Hear the Difference?

Your journey to better hearing starts with a simple, no-obligation conversation. Book your free 3-week trial online or by phone. We are here to guide you every step of the way.

Visit Us In Morges

Silver Audition, Rue de Couvaloup 5, 1110 Morges, Switzerland



1-minute walk from Parking CentreVille



5-minute walk from the train station

Book Your Appointment:



021 801 65 65



www.silveraudition.ch



021 801 65 65 WhatsApp

Follow Us for Demos, Tips & Reviews:



@EcouteSilvana

